

Financial Statements Together with
Report of Independent Certified Public Accountants

AMERICAN BIBLE SOCIETY

June 30, 2013 and 2012

AMERICAN BIBLE SOCIETY

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Trustees of the
American Bible Society:

We have audited the accompanying financial statements of American Bible Society (the “Society”), which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management’s responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Bible Society as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Grant Thornton LLP

New York, New York
December 6, 2013

AMERICAN BIBLE SOCIETY
Statements of Financial Position
As of June 30, 2013 and 2012

ASSETS	2013	2012
Cash and cash equivalents	\$ 5,424,710	\$ 1,808,911
Accounts, contributions, program loan and accrued interest receivables, net of allowance of \$852,043 in 2013 and \$1,861,876 in 2012	4,562,650	3,423,090
Inventories, net (Note 3)	6,226,531	4,421,618
Prepaid expenses and other assets	1,565,979	1,364,186
Investments (Note 4)	438,753,567	436,179,279
Beneficial interest in investments held by third-party trustees (Note 6)	21,393,640	20,028,110
Land, building, and equipment, net (Note 7)	13,442,299	13,065,722
Collection (Note 2)	-	-
Total assets	<u>\$ 491,369,376</u>	<u>\$ 480,290,916</u>
 LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$ 15,802,274	\$ 10,772,665
Payable under securities loan agreement (Note 4)	3,914,223	2,510,219
Obligations under charitable remainder trusts (Note 2)	5,083,285	5,029,985
Annuities payable (Note 2)	24,153,265	24,869,812
Deferred revenue under life income agreements (Note 2)	4,964,627	5,285,416
Accrued postretirement benefits (Note 9)	39,188,669	42,312,366
Total liabilities	<u>93,106,343</u>	<u>90,780,463</u>
Commitments and Contingencies (Notes 4 and 11)		
 NET ASSETS (Note 2)		
Unrestricted:		
Undesignated	7,121,524	9,219,050
Designated for specific operating purposes (Note 8)	16,862,737	20,738,201
Funds functioning as endowment (Notes 8 and 12)	287,572,476	281,273,802
Land, building, and equipment	<u>13,003,992</u>	<u>12,647,323</u>
Total unrestricted	324,560,729	323,878,376
Temporarily restricted (Note 8)	37,452,888	31,205,321
Permanently restricted (Notes 8 and 12)	<u>36,249,416</u>	<u>34,426,756</u>
Total net assets	<u>398,263,033</u>	<u>389,510,453</u>
Total liabilities and net assets	<u>\$ 491,369,376</u>	<u>\$ 480,290,916</u>

The accompanying notes are an integral part of these financial statements.

AMERICAN BIBLE SOCIETY
Statements of Activities
For the years ended June 30, 2013 and 2012

	2013				2012			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
OPERATING ACTIVITIES								
Operating revenues-								
Contributions	\$ 26,278,117	\$ 15,350,561	\$ 812,901	\$ 42,441,579	\$ 23,062,719	\$ 11,226,408	\$ 10,818	\$ 34,299,945
Legacies	6,126,975	2,556	35	6,129,566	5,528,038	10,000	-	5,538,038
Scripture sales (Note 3)	7,871,579	-	-	7,871,579	8,308,599	-	-	8,308,599
Other	3,713,322	-	-	3,713,322	3,365,720	-	-	3,365,720
Net assets released from restrictions and reclassifications	<u>13,318,712</u>	<u>(13,266,712)</u>	<u>(52,000)</u>	<u>-</u>	<u>10,505,529</u>	<u>(9,525,397)</u>	<u>(980,132)</u>	<u>-</u>
Total operating revenues	<u>57,308,705</u>	<u>2,086,405</u>	<u>760,936</u>	<u>60,156,046</u>	<u>50,770,605</u>	<u>1,711,011</u>	<u>(969,314)</u>	<u>51,512,302</u>
Operating expenses- (Note 11)								
Program services-								
Scripture engagement and distribution:								
National ministries	45,145,174	-	-	45,145,174	41,037,470	-	-	41,037,470
International ministries (Note 5)	<u>31,303,862</u>	<u>-</u>	<u>-</u>	<u>31,303,862</u>	<u>27,612,965</u>	<u>-</u>	<u>-</u>	<u>27,612,965</u>
Total program services	<u>76,449,036</u>	<u>-</u>	<u>-</u>	<u>76,449,036</u>	<u>68,650,435</u>	<u>-</u>	<u>-</u>	<u>68,650,435</u>
Supporting services-								
Administration	5,567,913	-	-	5,567,913	5,603,851	-	-	5,603,851
Development	<u>12,994,498</u>	<u>-</u>	<u>-</u>	<u>12,994,498</u>	<u>11,982,736</u>	<u>-</u>	<u>-</u>	<u>11,982,736</u>
Total supporting services	<u>18,562,411</u>	<u>-</u>	<u>-</u>	<u>18,562,411</u>	<u>17,586,587</u>	<u>-</u>	<u>-</u>	<u>17,586,587</u>
Total operating expenses	<u>95,011,447</u>	<u>-</u>	<u>-</u>	<u>95,011,447</u>	<u>86,237,022</u>	<u>-</u>	<u>-</u>	<u>86,237,022</u>
Changes in net assets from operating activities, before investment return appropriated for operations	(37,702,742)	2,086,405	760,936	(34,855,401)	(35,466,417)	1,711,011	(969,314)	(34,724,720)
Investment return appropriated for operations (Note 4)	<u>27,502,105</u>	<u>-</u>	<u>-</u>	<u>27,502,105</u>	<u>36,018,810</u>	<u>-</u>	<u>-</u>	<u>36,018,810</u>
Changes in net assets from operating activities	<u>(10,200,637)</u>	<u>2,086,405</u>	<u>760,936</u>	<u>(7,353,296)</u>	<u>552,393</u>	<u>1,711,011</u>	<u>(969,314)</u>	<u>1,294,090</u>
NONOPERATING ACTIVITIES								
Investment gains (losses), net of amounts appropriated for operations (Note 4)	9,308,038	3,811,114	17,140	13,136,292	(43,428,642)	591,779	11,783	(42,825,080)
Appreciation (depreciation) in fair value of third-party trusts (Notes 4 and 6)	-	-	1,044,584	1,044,584	-	-	(528,075)	(528,075)
Change in value of split-interest agreements	(1,856,043)	350,048	-	(1,505,995)	(1,881,790)	733,046	-	(1,148,744)
Pension related activity other than net periodic pension expense	<u>3,430,995</u>	<u>-</u>	<u>-</u>	<u>3,430,995</u>	<u>(3,752,382)</u>	<u>-</u>	<u>-</u>	<u>(3,752,382)</u>
Changes in net assets from nonoperating activities	<u>10,882,990</u>	<u>4,161,162</u>	<u>1,061,724</u>	<u>16,105,876</u>	<u>(49,062,814)</u>	<u>1,324,825</u>	<u>(516,292)</u>	<u>(48,254,281)</u>
Changes in net assets	682,353	6,247,567	1,822,660	8,752,580	(48,510,421)	3,035,836	(1,485,606)	(46,960,191)
Net assets, beginning of year	<u>323,878,376</u>	<u>31,205,321</u>	<u>34,426,756</u>	<u>389,510,453</u>	<u>372,388,797</u>	<u>28,169,485</u>	<u>35,912,362</u>	<u>436,470,644</u>
Net assets, end of year	<u>\$ 324,560,729</u>	<u>\$ 37,452,888</u>	<u>\$ 36,249,416</u>	<u>\$ 398,263,033</u>	<u>\$ 323,878,376</u>	<u>\$ 31,205,321</u>	<u>\$ 34,426,756</u>	<u>\$ 389,510,453</u>

The accompanying notes are an integral part of these financial statements.

AMERICAN BIBLE SOCIETY
Statement of Functional Expenses
For the year ended June 30, 2013

	Program Services			Supporting Services			Total
	National Ministries	International Ministries	Total	Administration	Development	Total	
Scripture program payments	\$ 5,086,432	\$ 19,236,467	\$ 24,322,899	\$ -	\$ -	\$ -	\$ 24,322,899
Scripture-based conventions and meetings	319,108	69,457	388,565	54,107	41,453	95,560	484,125
Cost of Scripture and related materials sold	4,828,759	-	4,828,759	-	-	-	4,828,759
Salaries and wages	12,623,095	2,904,544	15,527,639	2,337,727	3,096,153	5,433,880	20,961,519
Employee benefits	3,618,593	879,958	4,498,551	732,345	898,816	1,631,161	6,129,712
Pension expense	1,028,515	238,128	1,266,643	208,088	235,954	444,042	1,710,685
Postretirement benefits	1,488,666	992,444	2,481,110	350,012	454,912	804,924	3,286,034
Printing, publications and promotions	3,468,771	1,380,868	4,849,639	23,020	3,445,279	3,468,299	8,317,938
Professional fees	3,382,811	2,279,101	5,661,912	138,763	1,414,663	1,553,426	7,215,338
Postage and mailing	2,054,719	592,372	2,647,091	47,286	1,468,581	1,515,867	4,162,958
Depreciation and accretion of interest	1,175,328	783,552	1,958,880	474,298	327,017	801,315	2,760,195
Travel and related costs	1,441,852	631,108	2,072,960	221,875	363,760	585,635	2,658,595
Data processing	1,717,703	218,641	1,936,344	42,928	503,084	546,012	2,482,356
Occupancy	802,293	336,691	1,138,984	349,883	282,842	632,725	1,771,709
Equipment, repairs and rentals	846,316	473,081	1,319,397	159,054	142,763	301,817	1,621,214
Office supplies	340,789	45,667	386,456	38,385	55,161	93,546	480,002
Telephone	289,700	65,443	355,143	46,727	64,836	111,563	466,706
Legal, tax and audit fees	109,864	49,038	158,902	223,170	36,815	259,985	418,887
Storage costs	235,722	2,922	238,644	7,563	3,953	11,516	250,160
Insurance	86,717	55,259	141,976	34,697	59,922	94,619	236,595
Banking and compliance	65,453	42,697	108,150	46,498	64,759	111,257	219,407
Memberships and subscriptions	116,923	15,305	132,228	19,378	16,911	36,289	168,517
Miscellaneous	17,045	11,119	28,164	12,109	16,864	28,973	57,137
Total functional expenses	\$ 45,145,174	\$ 31,303,862	\$ 76,449,036	\$ 5,567,913	\$ 12,994,498	\$ 18,562,411	\$ 95,011,447

The accompanying notes are an integral part of this financial statement.

AMERICAN BIBLE SOCIETY
Statement of Functional Expenses
For the year ended June 30, 2012

	Program Services			Supporting Services			Total
	National Ministries	International Ministries	Total	Administration	Development	Total	
Scripture program payments	\$ 4,722,172	\$ 16,623,064	\$ 21,345,236	\$ -	\$ -	\$ -	\$ 21,345,236
Scripture-based conventions and meetings	241,357	45,580	286,937	56,757	43,580	100,337	387,274
Cost of Scripture and related materials sold	4,947,997	-	4,947,997	-	-	-	4,947,997
Salaries and wages	10,882,905	3,251,101	14,134,006	2,251,642	3,231,946	5,483,588	19,617,594
Employee benefits	2,642,939	799,409	3,442,348	599,463	792,023	1,391,486	4,833,834
Pension expense	1,008,342	151,611	1,159,953	183,566	287,086	470,652	1,630,605
Postretirement benefits	1,860,080	279,121	2,139,201	334,253	528,533	862,786	3,001,987
Printing, publications and promotions	2,581,570	1,106,738	3,688,308	51,991	2,643,464	2,695,455	6,383,763
Professional fees	3,304,444	2,043,516	5,347,960	402,094	1,331,985	1,734,079	7,082,039
Postage and mailing	1,786,612	587,218	2,373,830	26,214	1,406,187	1,432,401	3,806,231
Depreciation and accretion of interest	1,120,902	308,710	1,429,612	468,635	253,937	722,572	2,152,184
Travel and related costs	1,325,876	724,934	2,050,810	221,339	383,649	604,988	2,655,798
Data processing	1,619,167	233,068	1,852,235	56,282	458,197	514,479	2,366,714
Occupancy	1,009,090	674,390	1,683,480	385,876	222,004	607,880	2,291,360
Equipment, repairs and rentals	749,786	474,719	1,224,505	153,714	126,881	280,595	1,505,100
Office supplies	240,119	73,033	313,152	42,536	62,962	105,498	418,650
Telephone	287,744	93,254	380,998	42,139	77,857	119,996	500,994
Legal, tax and audit fees	110,448	40,243	150,691	214,550	24,246	238,796	389,487
Storage costs	272,942	4,388	277,330	7,443	4,467	11,910	289,240
Insurance	89,216	60,842	150,058	26,274	57,666	83,940	233,998
Banking and compliance fees	68,158	19,327	87,485	49,996	23,742	73,738	161,223
Memberships and subscriptions	152,470	14,975	167,445	19,453	17,749	37,202	204,647
Miscellaneous	13,134	3,724	16,858	9,634	4,575	14,209	31,067
Total functional expenses	\$ 41,037,470	\$ 27,612,965	\$ 68,650,435	\$ 5,603,851	\$ 11,982,736	\$ 17,586,587	\$ 86,237,022

The accompanying notes are an integral part of this financial statement.

AMERICAN BIBLE SOCIETY
Statements of Cash Flows
For the years ended June 30, 2013 and 2012

	<u>2013</u>	<u>2012</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 8,752,580	\$ (46,960,191)
Adjustments to reconcile changes in net assets to net cash used in operating activities:		
Depreciation	3,448,549	2,913,301
Change in provision for obsolete and slow-moving inventory	(158,877)	(683,878)
Accretion of interest on conditional asset retirement obligations	19,909	18,898
Net unrealized and realized (appreciation) depreciation in fair value of investments	(35,607,626)	5,549,341
Net unrealized and realized (appreciation) depreciation in fair value of third-party trusts	(1,044,584)	528,075
Changes in assets and liabilities:		
Increase in accounts and accrued interest receivables	(1,139,560)	(765,260)
Increase in inventories	(1,646,036)	(21,599)
(Increase) decrease in prepaid expenses and other assets	(201,793)	22,752
Increase in contributions receivable and beneficial interest in investments held by third-party trustees, excluding split-interest agreements	(623,354)	(193,671)
Increase in accounts payable and accrued expenses	6,413,704	65,018
(Decrease) increase in accrued postretirement benefits	(3,123,697)	4,023,051
Permanently restricted contributions	(812,935)	(10,818)
Net cash used in operating activities	<u>(25,723,720)</u>	<u>(35,514,981)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sales of investment securities	256,273,895	192,956,481
Purchases of investment securities	(223,240,557)	(154,365,524)
Acquisition of fixed assets	(3,825,126)	(3,131,555)
Net cash provided by investing activities	<u>29,208,212</u>	<u>35,459,402</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds of new split-interest agreements, in excess of contributions recognized	1,408,618	672,581
Permanently restricted contributions	812,935	10,818
Change in value of split-interest agreements	1,874,063	1,322,225
Change in value of split-interest agreements held by third-parties	302,408	(151,059)
Payments to third-party beneficiaries under split-interest agreements	(4,981,918)	(5,489,084)
Investment income on split-interest agreements held for others	715,201	771,030
Net cash used in financing activities	<u>131,307</u>	<u>(2,863,489)</u>
Net (decrease) increase in cash and cash equivalents	3,615,799	(2,919,068)
Cash and cash equivalents, beginning of year	<u>1,808,911</u>	<u>4,727,979</u>
Cash and cash equivalents, end of year	<u>\$ 5,424,710</u>	<u>\$ 1,808,911</u>

The accompanying notes are an integral part of these financial statements.

AMERICAN BIBLE SOCIETY

Notes to Financial Statements

June 30, 2013 and 2012

1. DESCRIPTION OF ORGANIZATION AND NATURE OF ACTIVITIES

The Organization

In 1816, the American Bible Society (the “Society”) was founded in New York City as a Christian organization committed to distributing and engaging people with God’s Word in the United States and throughout the world. Serving alongside the whole of the Christian Church, the Society remains dedicated to this original purpose, with a mission “to make the Bible available to every person in a language and format each can understand and afford, so all people may experience its life-changing message.”

Today, the Society invites the next generation of millennial Americans as well as millions across the globe to experience the profound, life-changing message of the Bible, focusing on:

- **PROVIDE.** *God’s Word reaching millions still waiting.* We deliver God’s Word to hard-to-reach places, bringing hope across barriers of geography, translation, oppression and injustice. Accelerated by new tools, translation and technology, we are committed to eradicating Bible poverty in all its forms.
- **RESTORE.** *God’s Word restoring broken lives.* We bring the life-changing hope of God’s Word to help heal hearts and build the faith of survivors of trauma and injustice.
- **ENGAGE.** *God’s Word transforming church and culture.* We bring God’s Word to cultural channels where the Bible lacks a strong voice and extend our reach to today’s leading churches, inviting millions to reconsider and renew their engagement with God’s Word.

The Society carries out its mission by:

- Affirming the power of God to speak to every generation through the Holy Scriptures;
- Providing translations of the Holy Scriptures that are faithful to the original biblical texts;
- Working in partnership with all Christian churches and Christian communities; and,
- Using the best of today’s technology and tools to allow the Word of God to come alive for both culture-facing Bible advocacy and church-equipping Bible engagement.

The ongoing work of the Society, incorporated in the State of New York in 1841, is dependent on strong contributions from thousands of donors and supporters. The Society has been classified by the Internal Revenue Service as a not-for-profit organization exempt from federal taxes under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation.

AMERICAN BIBLE SOCIETY
Notes to Financial Statements
June 30, 2013 and 2012

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements of the Society have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). The Society has elected to present a statement of functional expenses in its financial statements. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Society and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations. The Society classifies its unrestricted net assets as follows:

Undesignated - Net assets which are available for the general use and operating activities of the Society.

Designated for specific operating purposes - Net assets that are designated by the Society for specific operating purposes.

Funds functioning as endowment - Net assets functioning as endowment, the income from which will be used to provide for future operations. The Society’s Board of Trustees annually approves the level of investment return to be appropriated for operations (see Notes 4 and 12).

Land, building, and equipment - Net assets relating to fixed assets that are used in the operations of the Society.

Temporarily restricted - Net assets subject to donor-imposed stipulations that will be met either by actions of the Society and/or the passage of time. In addition, earnings on donor-restricted endowment funds are classified as temporarily restricted, pursuant to the New York Prudent Management of Institutional Funds Act (“NYPMIFA”) until appropriated for spending by the Board of Trustees.

Permanently restricted - Net assets subject to donor-imposed stipulations that must be maintained permanently by the Society. Generally, the donors of these assets permit the Society to use all or part of the income earned on related investments for general or specific purposes.

Revenues are reported as increases in unrestricted net assets unless their use is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

The accompanying statements of activities report the changes in net assets by operating and nonoperating activities. Nonoperating activities principally include investment return (loss) net of amounts appropriated for operations, changes in the fair value of third-party trusts, change in value of split-interest agreements, pension related activity, other than net periodic pension expense, and other nonrecurring activities.

AMERICAN BIBLE SOCIETY
Notes to Financial Statements
June 30, 2013 and 2012

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant estimates and assumptions embodied in the accompanying financial statements relate to actuarial assumptions used to calculate postretirement benefit obligations, the determination of allowances for doubtful accounts, loans and contribution receivables, provision for obsolete and slow-moving inventory, the useful lives assigned to buildings and equipment, obligations under split-interest agreements, and the fair value of certain financial instruments, particularly non-exchange traded alternative investments. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Society classifies deposits in banks, money market accounts, and debt instruments with original maturities of three months or less from the date of purchase as cash equivalents, excluding cash and cash equivalents available for long-term investment, which are included within investments on the accompanying statements of financial position.

Grants Payable

The awarding of grants is reflected on the financial statements at the time they are approved by the Society. Grants represent unconditional promises to give and are expected to be paid within one year. Grants payable are included within accounts payable and accrued expenses on the accompanying statements of financial position. As of June 30, 2013 and 2012, the Society had grants payable of \$4,159,505 and \$649,367, respectively.

Split-Interest Agreements

Assets held under charitable gift annuities, life income funds, and charitable remainder trusts with the Society acting as trustee are included in investments. The Society's remainder interests under charitable remainder trusts administered by third-parties are reflected as beneficial interest in investments held by third-party trustees. Contribution revenue is recognized at the date these split-interest agreements are established.

Under the Society's charitable gift annuities program and for charitable remainder trusts where the Society is the trustee, liabilities are recorded for the present value of the estimated future payments expected to be made to the donors and/or other beneficiaries. Under the life income funds, deferred revenue is recorded representing the amount of the discount for future interests.

Upon termination of a life interest, the share of the corpus attributable to the life tenant becomes available to the Society. Changes in the life expectancy of the donor or beneficiary, amortization of the discount, and other changes in the estimates of future payments are reported as change in value of split-interest agreements on the statement of activities. The discount rate used to value split-interest agreements was 6% at June 30, 2013 and 2012.

AMERICAN BIBLE SOCIETY
Notes to Financial Statements
June 30, 2013 and 2012

The following tables summarize the changes in the Society's obligations under split-interest agreements for the years ended June 30, 2013 and 2012:

	2013			
	Charitable Remainder Trusts	Annuity Agreements	Life Income Fund	Total
Balance at June 30, 2012	\$ 5,029,985	\$ 24,869,812	\$ 5,285,416	\$ 35,185,213
Proceeds of new split-interest agreements	-	1,408,618	-	1,408,618
Change in value of split-interest agreements	344,062	1,854,007	(324,006)	1,874,063
Payments to third-party beneficiaries under split-interest agreements	(618,496)	(3,992,520)	(370,902)	(4,981,918)
Investment income on split-interest agreements held for others	327,734	13,348	374,119	715,201
Balance at June 30, 2013	<u>\$ 5,083,285</u>	<u>\$ 24,153,265</u>	<u>\$ 4,964,627</u>	<u>\$ 34,201,177</u>
	2012			
	Charitable Remainder Trusts	Annuity Agreements	Life Income Fund	Total
Balance at June 30, 2011	\$ 5,528,169	\$ 26,802,289	\$ 5,578,003	\$ 37,908,461
Proceeds of new split-interest agreements	-	674,534	(1,953)	672,581
Change in value of split-interest agreements	(220,487)	1,829,824	(287,112)	1,322,225
Payments to third-party beneficiaries under split-interest agreements	(628,560)	(4,459,638)	(400,886)	(5,489,084)
Investment income on split-interest agreements held for others	350,863	22,803	397,364	771,030
Balance at June 30, 2012	<u>\$ 5,029,985</u>	<u>\$ 24,869,812</u>	<u>\$ 5,285,416</u>	<u>\$ 35,185,213</u>

Building, Equipment, and Depreciation

The Society's headquarters building in New York City has been fully depreciated. Building improvements are being depreciated over their estimated useful lives of 40 years. Furniture and equipment acquired for greater than \$5,000 and with useful lives greater than one year are capitalized and depreciated over their estimated useful lives, ranging from three to ten years. Depreciation is calculated using the straight-line method. Leasehold improvements installed for greater than \$5,000 are recorded at cost and amortized on a straight-line basis over the lesser of the economic useful life of the respective betterment or the lease period to which they pertain.

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Library Collection

The Society maintains a rare Scripture collection held for exhibition, education and research which has been acquired through purchases and contributions since the Society's inception. The Society maintains policies and procedures addressing the collection's upkeep and management. The Society has adopted the policy of not capitalizing its collection, which is insured at a value of approximately \$14 million. Purchases of collections are recorded as decreases in unrestricted net assets in the year in which the items are acquired. A portion of the library collection has been loaned to the Museum of Biblical Art ("MOBIA") through 2015 for purposes of conservation and exhibition.

Contributions

Contributions, which include unconditional promises to give, are recognized as revenues in the period received. Unconditional promises to give to the Society after one year are discounted using an appropriate discount rate commensurate with the risks involved (credit adjusted). Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met.

The Society has been notified of certain intentions to give under various wills and trust agreements, the realizable amounts of which are not presently determinable. The Society's share of such bequests is recorded when the Society has an irrevocable right to the bequest and the proceeds are measurable.

Scripture Sales, Royalties and Accounts Receivable

Scripture sales, net of discounts, are recorded when shipped and title passes to customers. Royalty income is recognized when earned. Accounts receivable, which principally relate to Scripture sales, are reflected net of an appropriate allowance for doubtful accounts. The allowance for doubtful accounts is determined based upon an annual review of account balances, including age of the balance and historical collection experience. Such receivables are written off when discovered to be uncollectible.

Fair Value of Financial Instruments

The carrying amounts of financial instruments approximate fair value. The fair value of investments is based on quoted market prices, except for certain investments, principally private equities and similar interests, for which quoted market prices are not readily available. The estimated fair value of these investments is based on valuations provided by external investment managers or by the respective general partner or manager as of the reporting date. Because the fair value of the Society's investment in these assets is not readily available, their estimated value is subject to uncertainty and, therefore, may differ markedly from the value that would have been reported on the accompanying financial statements had a ready market for such investments existed. Such difference could be material. Liabilities under split-interest agreements are reflected based upon the present value of the estimated future payments expected to be made to donors and other beneficiaries (see Note 4).

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Notes to Financial Statements
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Concentrations of Credit Risk

Financial instruments that potentially subject the Society to concentrations of credit risk consist principally of cash and cash equivalents and investments in fixed income funds, equity funds, and alternative investments. The Society maintains its cash and cash equivalents in various bank accounts that, at times, may exceed federally insured limits. The Society's cash accounts were placed with high credit quality financial institutions and the Society's investment portfolio is diversified with several investment managers in a variety of asset classes. The Society has not experienced, nor does it anticipate, any losses with respect to such accounts.

Conditional Asset Retirement Obligation

In accordance with the accounting guidance for Conditional Asset Retirement Obligations, the Society recognized a liability associated with the eventual abatement of asbestos located in its headquarters building which at June 30, 2013 and 2012 totaled \$438,308 and \$418,399, respectively. For the years ended June 30, 2013 and 2012, the accretion of interest related to this obligation totaled \$19,909 and \$18,898, respectively.

Income Taxes

Certain of the Society's investments (Note 4) give rise to unrelated business income tax ("UBIT") liabilities. The Society's UBIT liability for fiscal year ended June 30, 2012 totals \$290,981 of which \$98,320 and \$192,661 were paid during the years ended June 30, 2012 and 2013, respectively. During the year ended June 30, 2013, the Society also paid taxes of \$225,000 for the year ended June 30, 2013. The Society subsequently received partnership tax returns from the underlying investments that enabled it to determine that its UBIT liability for the year ended June 30, 2013 was zero. Income taxes paid that are not offset by refunds are deducted from investment income on the accompanying 2013 statement of activities.

In July 2006, guidance was issued in the area of "Accounting for Uncertainty in Income Taxes." The standard clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This standard provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if the position is "more-likely-than-not" to be sustained if the position were to be challenged by a taxing authority. The standard also provides guidance on measurement, classification, interest and penalties, and disclosure. It was effective for the Society on July 1, 2009, and had no material impact on the accompanying financial statements. The tax years ended 2010, 2011, 2012 and 2013 are still open to audit for both federal and state purposes. The Society has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions.

Reclassifications

Certain amounts in the accompanying 2012 statement of functional expenses have been reclassified in order to conform to the 2013 presentation. Such reclassifications did not change total assets, liabilities, revenues, expenses or changes in net assets as reflected on the 2012 financial statements.

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Subsequent Events

The Society evaluated its June 30, 2013 financial statements for subsequent events through December 6, 2013, the date the financial statements were available to be issued.

3. INVENTORIES, NET

Inventories are valued at the lower of cost or market under the standard cost method, less an appropriate reserve for slow-moving or obsolete items. Inventories at June 30, 2013 and 2012 consist of the following:

	<u>2013</u>	<u>2012</u>
Finished Scripture products held for sale	\$ 6,892,502	\$ 5,446,504
Work in process and raw materials	<u>475,444</u>	<u>275,408</u>
	7,367,946	5,721,912
Less: Inventory reserve	<u>(1,141,415)</u>	<u>(1,300,294)</u>
	<u>\$ 6,226,531</u>	<u>\$ 4,421,618</u>
Components of gross margin:		
Scripture sales	\$ 7,871,579	\$ 8,308,599
Less: cost of Scripture and related materials sold	<u>(4,828,759)</u>	<u>(4,947,997)</u>
Gross margin on Scripture sales	<u>\$ 3,042,820</u>	<u>\$ 3,360,602</u>

4. INVESTMENTS

Investments, at fair value, at June 30, 2013 and 2012 consist of the following:

	<u>2013</u>	<u>2012</u>
Cash and cash equivalents	\$ 7,498,977	\$ 18,896,590
Receivable for securities sold	720,559	579,234
Equities	193,202,752	172,603,998
Fixed income	91,842,318	95,076,768
Private equities	20,608,735	24,017,716
Real assets	49,421,696	43,679,886
Absolute return	<u>75,458,530</u>	<u>81,325,087</u>
	<u>\$ 438,753,567</u>	<u>\$ 436,179,279</u>

The cost of investments totaled \$331,138,980 and \$343,670,726 at June 30, 2013 and 2012, respectively.

Included in investments at June 30, 2013 and 2012 are \$9,757,478 and \$9,730,856, respectively, held under trusts where the Society acts as trustee in connection with its split-interest agreements with donors. Life income agreements of \$11,712,145 and \$11,614,909 at June 30, 2013 and 2012, respectively, are also included in investments.

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The Society lends certain equities and bonds included in its investment portfolio to brokerage firms. In return for the securities loaned, the Society receives cash and/or U.S. treasury securities as collateral in amounts at least equal to the fair value of the securities loaned. At June 30, 2013 and 2012, the fair value of the securities (collateral received) included in investments was \$3,914,223 and \$2,510,219, respectively. The Society retains all rights of ownership to the securities loaned and continues to receive all interest and dividend income. The related collateral at June 30, 2013 and 2012 is presented as part of investments and payable under securities loan agreement on the accompanying statements of financial position.

The Society has committed to investing an additional \$17,642,864 in certain private equity partnerships, which are to be funded primarily over the next 3-5 years, with a maximum commitment period of 12 years.

Fair Value Measurements

The Society adopted guidance that established a framework for measuring fair value and expanding its disclosures about fair value measurements. The standard provides a consistent definition for fair value which focuses on an exit price between market participants in an orderly transaction. The standard also prioritizes, within the measurement of fair value, the use of market-based information over entity specific information and establishes a three-level hierarchy for fair value measurements based on the transparency of information used in the valuation of the respective financial instrument. The standard defines three levels of inputs which may be used to measure fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 - Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments in Level I include listed equities held in the name of the Society, and exclude listed equities and other securities held indirectly through commingled funds.
- Level 2 - Pricing inputs, including broker quotes, are generally those other than exchange quoted prices in active markets, which are either directly or indirectly observable as of the measurement date, and fair value is determined through the use of models or other valuation methodologies. Also included in Level 2 are investments measured using a NAV per share, or its equivalent, that may be redeemed at that NAV at the date of the statement of financial position or in the near term, which the Society has generally considered to be within 90 days.
- Level 3 - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. Investments that are included in this category generally include privately held investments and limited partnership and similar interests. Also included in Level 3 are investments measured using a NAV per share, or its equivalent, that can never be redeemed at NAV or for which redemption at NAV is uncertain due to lockup periods or other investment restrictions.

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The following table prioritizes the inputs used to report the fair value of the Society's investments within the hierarchy levels as of June 30, 2013:

	Cash /Equiv. & Receivables	Equities	Fixed Income	Alternative Assets			Total
				Private Equity	Real Assets	Absolute Return	
Level 1	\$ 7,936,756	\$ 67,422,587	\$ 22,526,166	\$ -	\$ 6,782,362	\$ -	\$104,667,871
Level 2	282,780	71,630,928	67,972,700	-	-	-	139,886,408
Level 3	-	54,149,237	1,343,452	20,608,735	42,639,334	75,458,530	194,199,288
Total	\$ 8,219,536	\$ 193,202,752	\$ 91,842,318	\$ 20,608,735	\$ 49,421,696	\$ 75,458,530	\$438,753,567

The following table summarizes the changes in the Society's Level 3 investments for the year ended June 30, 2013:

	Equities	Fixed Income	Private Equities	Real Assets	Absolute Return	Total
Balance at June 30, 2012	\$ 54,639,135	\$ 1,340,362	\$ 24,017,716	\$ 36,997,408	\$ 81,325,087	\$ 198,319,708
Total net realized gains	146,889	24,078	5,058,252	117,291	9,445,910	14,792,420
Unrealized appreciation (depreciation)	9,101,860	(43,647)	(3,919,662)	1,523,316	845,887	7,507,754
Purchases of investments	26,377,912	22,659	3,337,365	7,236,006	6,603,635	43,577,577
Proceeds from sales, redemptions, and distributions	(36,116,559)	-	(7,884,936)	(1,080,336)	(22,761,989)	(67,843,820)
Transfer to level 1	-	-	-	(2,154,351)	-	(2,154,351)
Balance at June 30, 2013	<u>\$ 54,149,237</u>	<u>\$ 1,343,452</u>	<u>\$ 20,608,735</u>	<u>\$ 42,639,334</u>	<u>\$ 75,458,530</u>	<u>\$ 194,199,288</u>

The following table summarizes the changes in the Society's Level 2 investments for the year ended June 30, 2013:

	Equities	Fixed Income	Total
Balance at June 30, 2012	\$ 47,197,220	\$ 64,702,149	\$ 111,899,369
Total net realized gains	2,768,239	562,878	3,331,117
Unrealized appreciation	7,468,400	1,563,350	9,031,750
Purchases of investments	19,163,101	36,006,819	55,169,920
Proceeds from sales, redemptions, and distributions	(4,966,032)	(34,862,496)	(39,828,528)
Balance at June 30, 2013	<u>\$ 71,630,928</u>	<u>\$ 67,972,700</u>	<u>\$ 139,603,628</u>

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The following table summarizes the changes in the Society's Level 1 investments for the year ended June 30, 2013:

	<u>Equities</u>	<u>Fixed Income</u>	<u>Real Assets</u>	<u>Total</u>
Balance at June 30, 2012	\$ 70,767,643	\$ 29,034,257	\$ 6,682,478	\$ 106,484,378
Total net realized gains	1,832,488	626,422	-	2,458,910
Unrealized appreciation (depreciation)	2,640,140	(2,019,142)	(2,054,467)	(1,433,469)
Purchases of investments	26,508,416	16,176,652	-	42,685,068
Proceeds from sales, redemptions, and distributions	(34,326,100)	(21,292,023)	-	(55,618,123)
Transfer from level 3	-	-	2,154,351	2,154,351
Balance at June 30, 2013	<u>\$ 67,422,587</u>	<u>\$ 22,526,166</u>	<u>\$ 6,782,362</u>	<u>\$ 96,731,115</u>

The following table prioritizes the inputs used to report the fair value of the Society's investments within the hierarchy levels as of June 30, 2012:

	<u>Cash /Equiv. & Receivables</u>	<u>Equities</u>	<u>Fixed Income</u>	<u>Alternative Assets</u>			<u>Total</u>
				<u>Private Equities</u>	<u>Real Assets</u>	<u>Absolute Return</u>	
Level 1	\$ 19,193,044	\$ 70,767,643	\$ 29,034,257	\$ -	\$ 6,682,478	\$ -	\$ 125,677,422
Level 2	282,780	47,197,220	64,702,149	-	-	-	112,182,149
Level 3	-	54,639,135	1,340,362	24,017,716	36,997,408	81,325,087	198,319,708
Total	<u>\$ 19,475,824</u>	<u>\$ 172,603,998</u>	<u>\$ 95,076,768</u>	<u>\$ 24,017,716</u>	<u>\$ 43,679,886</u>	<u>\$ 81,325,087</u>	<u>\$ 436,179,279</u>

The following table summarizes the changes in the Society's Level 3 investments for the year ended June 30, 2012:

	<u>Equities</u>	<u>Fixed Income</u>	<u>Private Equities</u>	<u>Real Assets</u>	<u>Absolute Return</u>	<u>Total</u>
Balance at June 30, 2011	\$ 60,050,639	\$ 1,247,233	\$ 24,352,206	\$ 40,059,360	\$ 76,593,917	\$ 202,303,355
Total net realized gains	75,205	-	3,214,798	102,139	28,415	3,420,557
Unrealized appreciation (depreciation)	2,260,900	18,366	(2,042,648)	(2,217,868)	(297,278)	(2,278,528)
Purchases of investments	3,348,419	74,763	415,670	5,813,419	5,123,974	14,776,245
Proceeds from sales, redemptions, and distributions	(11,096,028)	-	(1,922,310)	(6,759,642)	(123,941)	(19,901,921)
Balance at June 30, 2012	<u>\$ 54,639,135</u>	<u>\$ 1,340,362</u>	<u>\$ 24,017,716</u>	<u>\$ 36,997,408</u>	<u>\$ 81,325,087</u>	<u>\$ 198,319,708</u>

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The following table summarizes the changes in the Society's Level 2 investments for the year ended June 30, 2012:

	<u>Equities</u>	<u>Fixed Income</u>	<u>Total</u>
Balance at June 30, 2011	\$ 91,685,074	\$ 72,815,842	\$ 164,500,916
Total net realized gains	2,252,688	198,206	2,450,894
Unrealized (depreciation) appreciation	(12,162,161)	1,539,424	(10,622,737)
Purchases of investments	5,798,019	32,838,412	38,636,431
Proceeds from sales, redemptions, and distributions	<u>(40,376,400)</u>	<u>(42,689,735)</u>	<u>(83,066,135)</u>
Balance at June 30, 2012	<u>\$ 47,197,220</u>	<u>\$ 64,702,149</u>	<u>\$ 111,899,369</u>

The following table summarizes the changes in the Society's Level 1 investments for the year ended June 30, 2012:

	<u>Equities</u>	<u>Fixed Income</u>	<u>Real Assets</u>	<u>Total</u>
Balance at June 30, 2011	\$ 72,002,783	\$ 25,089,615	\$ 8,313,588	\$ 105,405,986
Total net realized gains	2,482,028	429,686	-	2,911,714
Unrealized (depreciation) appreciation	(7,654,233)	1,348,965	(1,631,110)	(7,936,378)
Purchases of investments	27,600,111	17,902,738	-	45,502,849
Proceeds from sales, redemptions, and distributions	<u>(23,663,046)</u>	<u>(15,736,747)</u>	<u>-</u>	<u>(39,399,793)</u>
Balance at June 30, 2012	<u>\$ 70,767,643</u>	<u>\$ 29,034,257</u>	<u>\$ 6,682,478</u>	<u>\$ 106,484,378</u>

The Society's investments are managed in accordance with investment guidelines established by the Society's Board of Trustees. The Society's Board of Trustees annually approves the level of investment return to be appropriated for operations. The annual spending rate, subject to Board approval, is calculated as follows: 70% of the previous year's spending amount adjusted for the annual rate of inflation, plus 30% of the most recent four-quarter average fair value of the investment pool multiplied by 5%. Amounts approved were \$19,875,419 and \$19,976,847 for 2013 and 2012, respectively. In addition, the Society's Board of Trustees also approved the use of \$7,626,686 and \$16,041,963 in 2013 and 2012, respectively, of investment return to fund additional program expenses, pension expense, post-retiree health care benefits and fixed asset purchases.

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The components of investment gain (loss) for the years ended June 30, 2013 and 2012 are as follows:

	<u>2013</u>	<u>2012</u>
Interest and dividends	\$ 6,991,669	\$ 6,895,984
Unrealized (depreciation) appreciation in fair value of investments	15,106,035	(20,837,641)
Unrealized (depreciation) appreciation in fair value of investments in third-party trusts	1,044,584	(528,075)
Realized gains	20,501,066	8,771,321
Investment expenses	<u>(1,960,373)</u>	<u>(1,635,934)</u>
Investment gain (loss), net	<u>\$ 41,682,981</u>	<u>\$ (7,334,345)</u>
Amounts appropriated for program services	\$ (19,875,419)	\$ (19,976,847)
Amounts appropriated for specific operating purposes	<u>(7,626,686)</u>	<u>(16,041,963)</u>
Total investment return appropriated for operations	<u>(27,502,105)</u>	<u>(36,018,810)</u>
Investment gain (loss), net of amounts appropriated for operations	<u>\$ 14,180,876</u>	<u>\$ (43,353,155)</u>

The Society uses the net asset value (“NAV”) per share or its equivalent to determine the fair value of all the underlying investments which: (a) do not have a readily determinable fair value and (b) prepare their investees financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company.

Per ASU 2009-12, the following tables list investments in other companies (in partnership format) by major category as of June 30, 2013 and 2012:

		<u>2013</u>						
<u>Type</u>	<u>Strategy</u>	<u>NAV in Funds</u>	<u># of Funds</u>	<u>Remaining Life</u>	<u>\$ Amount of Unfunded Commitments</u>	<u>Timing to Drawdown Commitments</u>	<u>Redemption Terms</u>	<u>Redemption Restrictions</u>
Private Equities	Venture and buyout in the U.S. and international.	\$ 20,608,735	25	1 to 12 years	\$ 7,780,218	1 to 10 years	None	N/A
Real Assets	Real assets and natural resources, primarily in the U.S., private equity structure and ETF's.	49,421,696	14	1 to 30 years	9,862,646	1 to 4 years	Private equity structures have no redemption options; 1 fund 35 days; ETF daily liquidity.	N/A
Absolute Return	Global equity and fixed income funds in market neutral strategies, fund-of-funds structure.	75,458,530	4	N/A	N/A	N/A	Ranges as follows: 65 days notice, 90 days notice, 100 days notice.	1 fund has a 3 year lock-up period that is reset every 3 years and provides liquidity at the end of the period, expires 12/31/2013.
Equity Partnerships	Long/short and long only funds structured as partnerships.	52,421,177	2	N/A	N/A	N/A	30 days notice and quarterly/annual redemptions.	N/A
Commingled Funds	Global funds, primarily long only, equities and bond funds.	<u>94,567,278</u>	<u>7</u>	N/A	<u>N/A</u>	N/A	Ranges from 2 business days to 30 days notice.	N/A
Total		<u>\$292,477,416</u>	<u>52</u>		<u>\$ 17,642,864</u>			

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		2012							
Type	Strategy	NAV in Funds	# of Funds	Remaining Life	\$ Amount of Unfunded Commitments	Timing to Drawdown Commitments	Redemption Terms	Redemption Restrictions	
Private Equities	Venture and buyout in the U.S. and international.	\$ 24,017,716	25	1 to 12 years	\$ 9,586,348	1 to 10 years	None	N/A	
Real Assets	Real assets and natural resources, primarily in the U.S., private equity structure and ETF's.	43,679,886	14	1 to 30 years	12,338,125	1 to 4 years	Private equity structures have no redemption options; 1 fund 35 days; ETF daily liquidity.	N/A	
Absolute Return	Global equity and fixed income funds in market neutral strategies, fund-of-funds structure.	81,325,087	4	N/A	N/A	N/A	Ranges as follows: 65 days notice, 90 days notice, 100 days notice.	1 fund has a 3 year lock-up period that is reset every 3 years and provides liquidity at the end of the period, expires 12/31/2013.	
Equity Partnerships	Long/short and long only funds structured as partnerships.	52,931,857	2	N/A	N/A	N/A	30 days notice and quarterly/annual redemptions.	N/A	
Commingled Funds	Global funds, primarily long only, equities and bond funds.	77,166,337	6	N/A	N/A	N/A	Ranges from 2 business days to 30 days notice.	N/A	
Total		<u>\$ 279,120,883</u>	<u>51</u>		<u>\$ 21,924,473</u>				

5. TRANSACTIONS WITH FELLOWSHIP AND AFFILIATED ORGANIZATIONS

The Society provides major financial support to the United Bible Societies Association "UBSA" and, as one of the founding national Bible Societies of the United Bible Societies fellowship, performs its program efforts globally through funding programmatic efforts of its fellow national Bible Societies. During fiscal 2013 and 2012, this support amounted to \$12,673,000 and \$12,255,000, respectively. In addition, during fiscal 2012, the Society extended a line of credit of up to \$2 million to support UBSA transition needs payable through 2016 at no interest. As of June 30, 2013, UBSA has not drawn down on the line of credit.

During fiscal 2006, due to the uncertainty associated with repayment, the Society agreed to convert its program loan receivable due from the Bible Society in Russia, in the amount of \$1,500,000, to a local fundraising challenge grant which, if successful, would lead to the eventual forgiveness of the loan balance. At June 30, 2013 and 2012, the receivable, which has been fully reserved for, totaled \$823,693 and \$933,486, respectively.

In addition to the loan of its rare Scripture collection (see Note 2), the Society provides major financial support and "in-kind" services to MOBIA annually. During fiscal 2013 and 2012, this support amounted to \$1,763,000 and \$1,884,000, respectively. Of these amounts, \$1,150,000 and \$1,241,000, respectively, consisted of cash contributions, and the remaining amounts consisted of donated salaries and benefits and facilities.

6. BENEFICIAL INTEREST IN INVESTMENTS HELD BY THIRD-PARTY TRUSTEES

The Society maintains a beneficial interest in investments held by third-party trustees. The Society's share of such funds had a fair value of \$21,393,640 and \$20,028,110 at June 30, 2013 and 2012, respectively.

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At June 30, 2013 and 2012, the Society's beneficial interest in investments held by third-party trustees was classified as Level 3 within the fair value hierarchy.

The following tables summarize the changes in the Society's Level 3 beneficial interest in investments held by third-party trustees for the years ended June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Beginning balance	\$ 20,028,110	\$ 20,211,454
Distribution of trust assets (income and terminations)	(466,075)	-
Change in value due to actuarial valuations	163,667	151,059
Unrealized appreciation (depreciation) in fair value of third-party trusts	1,044,584	(528,075)
New trusts	623,354	193,672
Ending balance	<u>\$ 21,393,640</u>	<u>\$ 20,028,110</u>

7. FIXED ASSETS, NET

Fixed assets are carried at cost less accumulated depreciation and consist of the following at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Building and building improvements	\$ 34,474,481	\$ 34,100,574
Furniture, machinery, and equipment	7,257,164	17,842,141
Leasehold improvements	729,994	765,244
Capitalized software	3,724,358	2,048,966
	46,185,997	54,756,925
Less: Accumulated depreciation	<u>(32,768,698)</u>	<u>(41,716,203)</u>
	13,417,299	13,040,722
Land	25,000	25,000
	<u>\$ 13,442,299</u>	<u>\$ 13,065,722</u>

8. NET ASSETS

The Society's Board of Trustees has designated certain unrestricted net assets for specific operating purposes as follows at June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Employee pension benefits	\$ 16,600,766	\$ 16,444,185
Bible engagement and distribution	261,971	900,000
Contingency funding for programs	-	3,394,016
	<u>\$ 16,862,737</u>	<u>\$ 20,738,201</u>

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In addition, the Society's Board of Trustees has designated certain unrestricted net assets to function as an endowment (quasi-endowment). The investment return generated from these assets is used to fund operating expenses as approved by the Board of Trustees. Investment return in excess of approved amounts is used to maintain the purchasing power of the investments and to help ensure resources for future needs, ministries, and opportunities (see also Note 12).

Temporarily restricted net assets at June 30, 2013 and 2012 are available for the following purposes:

	<u>2013</u>	<u>2012</u>
Life income agreements	\$ 11,913,911	\$ 11,363,316
Trust agreements	18,894,339	15,629,266
Geographically focused and operations	<u>6,644,638</u>	<u>4,212,739</u>
	<u>\$ 37,452,888</u>	<u>\$ 31,205,321</u>

Permanently restricted net assets of the Society are restricted to investment in perpetuity, the income from which is expendable for the following purposes:

	<u>2013</u>	<u>2012</u>
Bible engagement and distribution	\$ 6,747,933	\$ 6,456,861
General support	<u>29,501,483</u>	<u>27,969,895</u>
	<u>\$ 36,249,416</u>	<u>\$ 34,426,756</u>

9. PENSION, POSTRETIREMENT HEALTH CARE, AND LIFE INSURANCE BENEFITS

The Society currently provides a defined contribution pension plan for all qualified employees. The Society contributed approximately \$1,711,000 and \$1,631,000 in 2013 and 2012, respectively, to the plan. Contributions are based on a percentage of each eligible employee's compensation which includes an employer matching contribution.

The Society also provides certain noncontributory health care and life insurance benefits to retired employees hired prior to July 1, 2005. This unfunded plan is designed to provide medical benefits to participants based upon date of hire and years of service.

The following table sets forth the plan's funded status and other information relative to the plan as of and for the years ended June 30, 2013 and 2012:

	<u>2013</u>	<u>2012</u>
Funded status:		
Accumulated Postretirement Benefit Obligation ("APBO"):		
Current retirees	\$ (30,092,540)	\$ (32,203,246)
Actives	<u>(9,096,129)</u>	<u>(10,109,120)</u>
Total unfunded status	<u>\$ (39,188,669)</u>	<u>\$ (42,312,366)</u>

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Amounts recognized in unrestricted net assets as of June 30, 2013 and 2012 consist of:

	<u>2013</u>	<u>2012</u>
Prior service credit	\$ (21,312)	\$ (34,602)
Actuarial losses	<u>8,310,586</u>	<u>11,754,874</u>
	<u>\$ 8,289,274</u>	<u>\$ 11,720,272</u>

Components of net periodic benefit cost for the years ended June 30, 2013 and 2012 are as follows:

	<u>2013</u>	<u>2012</u>
Service cost	\$ 265,681	\$ 216,755
Interest cost	1,609,153	2,041,836
Amortization of:		
Prior service cost	(13,291)	(13,291)
Actuarial losses	<u>655,840</u>	<u>355,398</u>
Net periodic postretirement benefit cost	<u>\$ 2,517,383</u>	<u>\$ 2,600,698</u>

Other changes in benefit obligations recognized in unrestricted net assets for the years ended June 30, 2013 and 2012 are as follows:

	<u>2013</u>	<u>2012</u>
Net actuarial (gain) loss	\$ (2,788,447)	\$ 4,094,489
Amortization of net gain	<u>(642,548)</u>	<u>(342,107)</u>
Total changes recognized in unrestricted net assets	<u>\$ (3,430,995)</u>	<u>\$ 3,752,382</u>
Total changes recognized in net periodic benefit cost and unrestricted net assets	<u>\$ (913,612)</u>	<u>\$ 6,353,080</u>

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The estimated net loss to be amortized from unrestricted net assets into net periodic benefit cost during fiscal 2014 is \$421,621.

Assumptions

	<u>2013</u>	<u>2012</u>
Assumptions used to determine benefit obligations at June 30:		
Discount rate	4.49 %	3.88 %
Assumptions used to determine net periodic benefit cost for the years ended June 30:		
Discount rate	3.88 %	5.50 %
Assumed health care cost trend rates at June 30:		
Health care cost trend rate assumed for next year	9.50 %	8.00 %
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate)	4.50 %	4.50 %
Year that the rate reaches the ultimate trend rate	2024	2019
Rate of increase in the per capita cost of covered dental benefits	4.50 %	4.50 %
Effect of a 1% increase in health care cost trend rate on:		
Interest cost plus service cost	\$ 316,160	\$ 295,744
Accumulated postretirement benefit obligation	4,405,768	5,221,626
Effect of a 1% decrease in health care cost trend rate on:		
Interest cost plus service cost	\$ (143,600)	\$ (149,286)
Accumulated postretirement benefit obligation	(3,642,583)	(4,259,761)

Contributions

The Society expects to contribute \$2,267,512 to its postretirement benefit plan during the year ending June 30, 2014.

Estimated Future Benefit Payments

The following benefit payments, which reflect anticipated future service, are expected to be paid in the years ending June 30th, as follows:

2014	\$ 2,267,512
2015	2,344,234
2016	2,401,222
2017	2,474,506
2018	2,442,867
2019 - 2023	11,731,268

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10. COMMITMENTS AND CONTINGENCIES

Rental Income

Total future minimum rental income under noncancelable operating leases for leased space in the Society's headquarters building at June 30, 2013 is as follows:

Year ending June 30:

2014	\$ 2,950,594
2015	<u>3,039,112</u>
	<u>\$ 5,989,706</u>

Rental income on facilities leased for the years ended June 30, 2013 and 2012 totaled \$3,827,117 and \$3,929,983, respectively.

Rental Expense

Total future minimum rental expense under noncancelable operating leases for facilities and equipment at June 30, 2013 is as follows:

Year ending June 30:	Facilities	Equipment
2014	\$ 419,233	\$ 14,855
2015	<u>175,732</u>	<u>-</u>
	<u>\$ 594,965</u>	<u>\$ 14,855</u>

Office rent expense for the years ended June 30, 2013 and 2012 totaled \$472,048 and \$481,477, respectively. Equipment rent expense for the years ended June 30, 2013 and 2012 totaled \$64,440 and \$66,636, respectively.

Contingencies

In the normal course of its operations, the Society is a party to various legal proceedings and complaints, some of which are covered by insurance. While it is not feasible to predict the ultimate outcomes of such matters, management of the Society is not aware of any claims or contingencies that would have a material adverse effect on the Society's financial position, changes in net assets or cash flows.

11. EXPENSES AND OTHER CHARGES

During the years ended June 30, 2013 and 2012, the Society incurred joint costs of \$11,542,097 and \$9,431,619, respectively, for informational materials and activities that included development appeals. Of those costs \$5,806,352 and \$5,102,506, respectively, were allocated to development while \$5,735,745 and \$4,329,113, respectively, were allocated to program services.

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12. ENDOWMENT

The Society's endowment consists of approximately 640 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Society's Board of Trustees to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Society's Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions or relevant law.

On September 17, 2010, New York State passed the New York State Uniform Prudent Management of Institutional Funds Act (NYPMIFA). All not-for-profit organizations formed in New York, including the Society, must comply with this law, commencing with the Society's 2011 fiscal year.

From time to time, the fair value of assets associated with an individual donor-restricted endowment fund may fall below the fund's historic dollar value. At June 30, 2013 and 2012, there were no deficiencies of this nature.

The Society has adopted investment and spending policies for endowment assets that support the objective of providing a sustainable and increasing level of endowment income distribution to support the Society's activities through the annual operating budget while preserving the real (inflation adjusted) purchasing power of the endowment exclusive of gift additions. The Society's primary investment objective is to maximize total return within reasonable and prudent levels of risk while maintaining sufficient liquidity to meet disbursement needs and ensure preservation of capital.

The Society has interpreted NYPMIFA as requiring the Society, absent explicit donor stipulations to the contrary, to act in good faith and with the care that an ordinarily prudent person in a like position would exercise under similar circumstances in making determinations to appropriate or accumulate endowment funds, taking into account both its obligation to preserve the value of the endowment and its obligations to use the endowment to achieve the purposes for which it was donated. As a result of this interpretation, the Society classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until such amounts are appropriated for expenditure by the Board of Trustees of the Society in a manner consistent with the standard of prudence prescribed by NYPMIFA. In accordance with NYPMIFA, the Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Society and its donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and appreciation of investments
- (6) Other resources of the Society
- (7) The investment policies of the Society, and,
- (8) Where appropriate, alternatives to spending from the donor-restricted endowment fund and the possible effects on the Society.

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During the year ended June 30, 2012, following the required review by the Office of the Attorney General of the State of New York, the Society modified donor-imposed restrictions on certain permanent endowment funds of \$980,132 that had become impractical to fulfill due to substantial changes in circumstances. These amounts are presented as a reclassification of net assets in the table below. The Society has designated each of these funds for Bible distribution, translation, engagement or advocacy in a manner that is respectful of original donor intent and aligns with the Society's mission.

The following table summarizes endowment net asset composition by type of fund as of June 30, 2013:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 4,312,385	\$ 17,916,658	\$ 22,229,043
Board-designated endowment funds	<u>287,572,476</u>	<u>-</u>	<u>-</u>	<u>287,572,476</u>
Total endowment funds	<u>\$ 287,572,476</u>	<u>\$ 4,312,385</u>	<u>\$ 17,916,658</u>	<u>\$ 309,801,519</u>

The following table summarizes endowment net asset composition by type of fund as of June 30, 2012:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 2,249,049	\$ 17,551,288	\$ 19,800,337
Board-designated endowment funds	<u>281,273,802</u>	<u>-</u>	<u>-</u>	<u>281,273,802</u>
Total endowment funds	<u>\$ 281,273,802</u>	<u>\$ 2,249,049</u>	<u>\$ 17,551,288</u>	<u>\$ 301,074,139</u>

Excluded from permanently restricted net assets in the tables above at June 30, 2013 and 2012 are \$18,332,758 and \$16,875,468, respectively, of perpetual trusts held by third-parties.

The following table summarizes changes in endowment net assets for the year ended June 30, 2013:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 281,273,802	\$ 2,249,049	\$ 17,551,288	\$ 301,074,139
Contributions, net of amounts transferred to operations*	(2,991,933)	-	400,230	(2,591,703)
Interest and dividends	6,728,430	-	17,140	6,745,570
Unrealized appreciation in fair value of investments	10,833,043	2,063,336	-	12,896,379
Realized gains	19,214,234	-	-	19,214,234
Investment expenses	(1,831,093)	-	-	(1,831,093)
Other income, primarily royalties	273,144	-	-	273,144
Release of net assets	-	-	(52,000)	(52,000)
Net change in value of split-interest agreements	(1,856,043)	-	-	(1,856,043)
Additional postretirement credit	3,430,997	-	-	3,430,997
Amounts appropriated for program services	(19,875,419)	-	-	(19,875,419)
Amounts appropriated for specific operating purposes	<u>(7,626,686)</u>	<u>-</u>	<u>-</u>	<u>(7,626,686)</u>
Endowment net assets, end of year	<u>\$ 287,572,476</u>	<u>\$ 4,312,385</u>	<u>\$ 17,916,658</u>	<u>\$ 309,801,519</u>

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The following table summarizes the changes in endowment net assets for the year ended June 30, 2012:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 329,075,926	\$ 1,268,917	\$ 18,519,637	\$ 348,864,480
Contributions, net of amounts transferred to operations*	(3,467,001)	-	-	(3,467,001)
Interest and dividends	5,834,495	-	11,783	5,846,278
Unrealized depreciation in fair value of investments	(20,056,641)	-	-	(20,056,641)
Realized gains	8,863,984	-	-	8,863,984
Investment expenses	(1,509,659)	-	-	(1,509,659)
Other income, primarily royalties	433,298	-	-	433,298
Reclassification of net assets	-	980,132	(980,132)	-
Net change in value of split-interest agreements	(1,881,790)	-	-	(1,881,790)
Amounts appropriated for program services	(19,976,847)	-	-	(19,976,847)
Amounts appropriated for specific operating purposes	(16,041,963)	-	-	(16,041,963)
Endowment net assets, end of year	<u>\$ 281,273,802</u>	<u>\$ 2,249,049</u>	<u>\$ 17,551,288</u>	<u>\$ 301,074,139</u>

* The Society reports legacies received as increases in unrestricted net assets unless use of the related assets is limited by explicit donor-imposed restrictions (i.e., temporarily or permanently restricted). Because of the variability of this revenue, the application of such funds to support operations is budgeted at an amount approved by the Board of Trustees annually. The excess or deficiency between the unrestricted legacies received and the amount budgeted is reported as an addition or deduction in funds functioning as endowment.